



Finding the Right Solution:

# How Wanify Helped Wood, Smith, Henning & Berman LLP Maintain Network Redundancy

Wanify's extensive experience combined with leading SD-WAN technology helped Wood, Smith, Henning & Berman LLP find a reliable network.

## THE NEED:

Recurring issues with their well-known MPLS provider led Jonathon Kim, CIO at Wood, Smith, Henning & Berman LLP to seek out a technology that would keep redundancy in their 22 offices.

With only a single MPLS connection between each office with no secondary connection, they experienced outages at various offices. They needed a WAN provider that would ensure a reliable and affordable connection.

In 2016, a study conducted by IHS found that:

- Businesses can experience up to 27 hours and 5 downtime events per month
- Outages can cost a business up to \$700 billion a year
- Network interruptions are often to blame for downtime

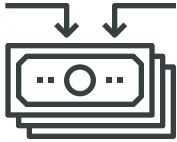
## THE ACTION:

After shopping and comparing prices, Kim turned to VeloCloud, provided by Wanify, as the best solution for their network needs. Wanify's expertise in SD-WAN and their unmatched support were key in making that decision.

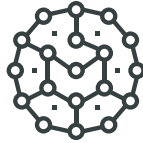
**THE RESULTS:** Kim was surprised to discover that the company's network stayed on and redundant without any issues. Thanks to Wanify's hookup, Wood, Smith, Henning & Berman LLP now has two different connections on two different lines, ensuring they don't go down as they use to.

**Kim is confident knowing that even if one line goes down, the entire network can continue to function without a glitch. Not only has the business saved money, they've also prevented downtime for each of their 22 offices.**

Incorporating Wanify and VeloCloud into their multi-location business allowed Wood, Smith, Henning & Berman LLP to:



Save money



Maintain network redundancy



Prevent downtime

**Unlike other providers, Wanify is dedicated to providing personalized care and support in order to ensure a high-touch, unforgettable experience.**

*“Wanify does their best to make us happy, and their pricing is good. It’s been a lot better than what we’ve paid before. I would definitely recommend them.”*

**- JONATHON KIM, DIRECTOR OF IT AT WOOD, SMITH, HENNING & BERMAN LLP**

If you’re ready to find better support at the right price, get in touch with Wanify. Our unique approach means we combine exceptional pricing with great customer care. As your devoted partner, we’ll offer the superior SD-WAN technology that will help your business grow.



WOOD SMITH HENNING & BERMAN LLP